



Megatrends - Historical Perspective



CHOLA DYNASTY: PIONEERING THE ART OF NAVY BUILDING



Empire and Influence



Organized Navy In India

Naval Expansion and Modernization

Prominent Chola king develops a powerful navy in the 10th century.

South East Asian Conquest

Cholas used their strong navy to expand their influence in Southeast Asia.

Historical Legacy

The Chola Dynasty's naval achievements in East Asia shaped the region's history and set a precedent for future maritime power.



12TH CENTURY EUROPE: NAVY FOR TERRITORIAL EXPANSION



English Naval Fleet



Portuguese Fleet

Lost Focus

Most invasions in the next 500-600 years took place via the land route through the Northwest of the Indian subcontinent.

Skill Loss

The skill of shipbuilding was lost, and many Indian kingdoms lacked a navy.

Strategic Advantage Shifts

European countries recognized the strategic advantages of having a strong naval fleet.

Opportunity Moves Ashore

European countries expanded their trade and military influences through colonization, enabling them to extend their control over various regions.



MARATHAS: IDENTIFYING A MEGATREND - SHIP BUILDING



Sindhudurg Fort and Naval Fortifications



Maratha Naval Tactics

Naval Expansion and Modernization

The Marathas, with their vision of maritime dominance, initiated the construction of a strong naval fleet.

Naval Warfare Expertise

Marathas honed their naval warfare skills and employed tactics to counter the Portuguese naval prowess.

Containing the Portuguese

Naval force played a crucial role in restricting Portuguese control and expansion of economic growth.



Megatrends: Business Perspective



SUCCESS IS CONFLUENCE OF PREPAREDNESS + MEGATRENDS







Easy Access

Improved Internet Broadband Connectivity.

Social Media Integration

Seamless sharing fueled viral videos and audience growth.

YouTube's success can be attributed to seizing opportunities at the right time by embracing advancements in hardware, software, telecom, and shifting generational preferences.

Disclaimer: All product names, trademarks and registered trademarks are property of their respective owners. All company, product and service names used in this presentation are for identification purposes only. Use of these names, trademarks and brands does not imply endorsement or affiliation.



INDIA - MEGATRENDS STUDY 1 - YEAR 1998

Favourable Demographics

Large & Young English-speaking population



Technology Changes

Telecom Connectivity, Shared development software, New technologies to be adopted



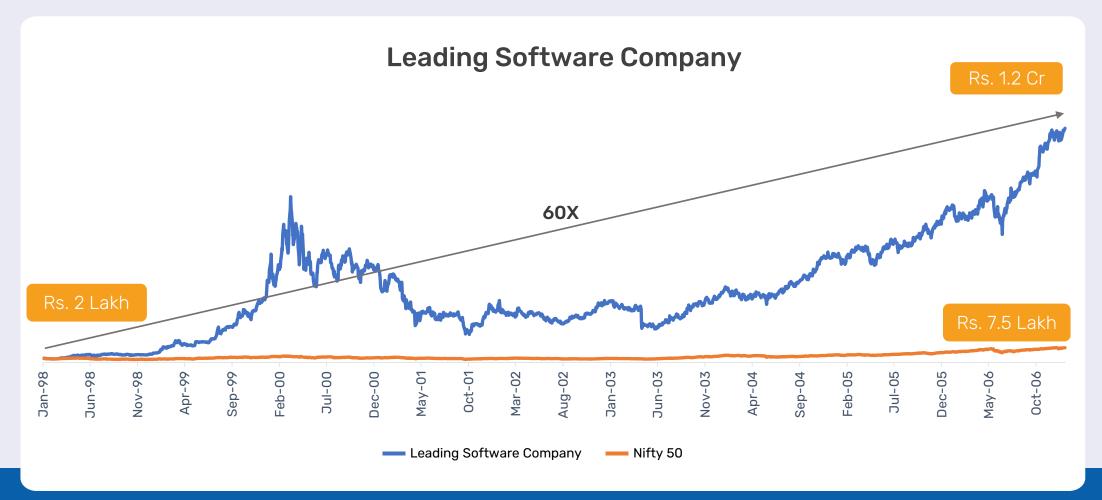
Rise of the Global Delivery Model



India Becomes a Hub for Software Development



INDIA - MEGATRENDS STUDY 1 - YEAR 1998



In a span of approx. 9 years, a prominent technology company harnessed the power of digitization, outsourcing, a low-cost technical workforce, and globalization to achieve an extraordinary growth of 60 times. This transformation turned a modest Rs. 2 lakh investment into an impressive Rs. 1.2 crore.



INDIA - MEGATRENDS STUDY 2 - YEAR 2008



NBFCs



INDIA - MEGATRENDS STUDY 2 - YEAR 2008



By capitalizing on the megatrends of the emerging middle class, financial liberalization, and fintech, a prominent bank achieved high growth, turning a Rs. 2 lakh investment into Rs. 10 lakh within a span of 10 years multiplying the initial investment by 5 times.



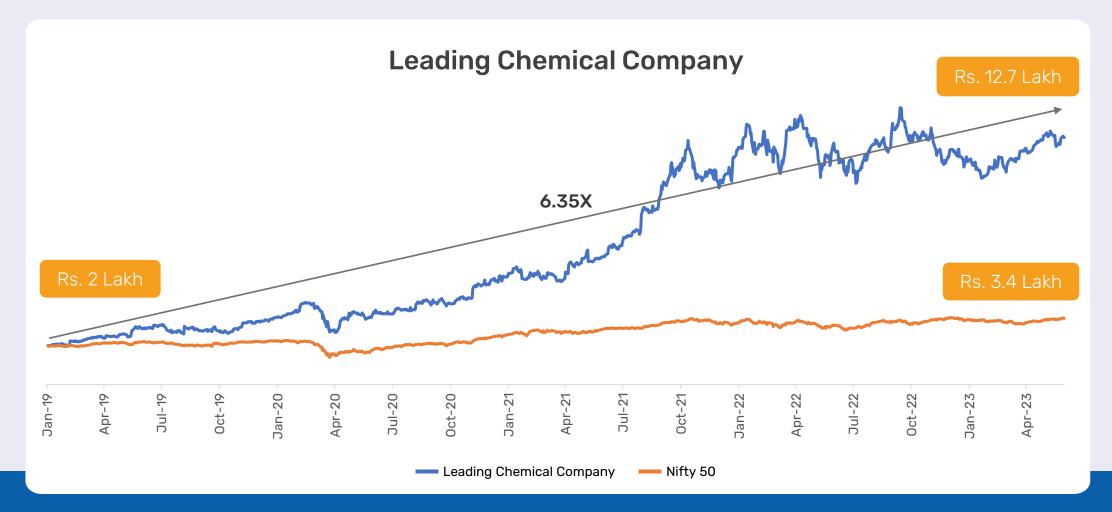
INDIA - MEGATRENDS STUDY 3 - YEAR 2018



the Indian Chemical Industry



INDIA - MEGATRENDS STUDY 3 - YEAR 2018



Harnessing megatrends such as the resurgence in manufacturing, a leading chemical company achieved notable results, multiplying a Rs. 2 lakh investment by 6.35 times and transforming it into an impressive Rs. 12.7 lakh in just ~4 years*

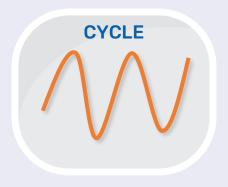




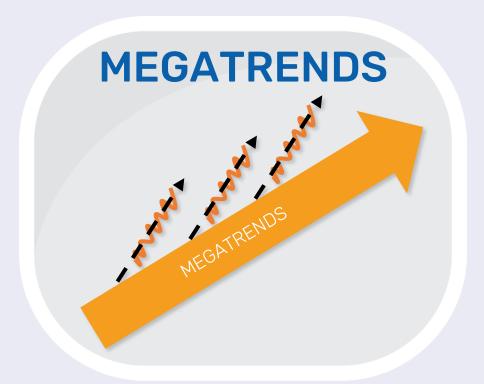
A Megatrend is a powerful long-term change that affects economies, businesses and companies.













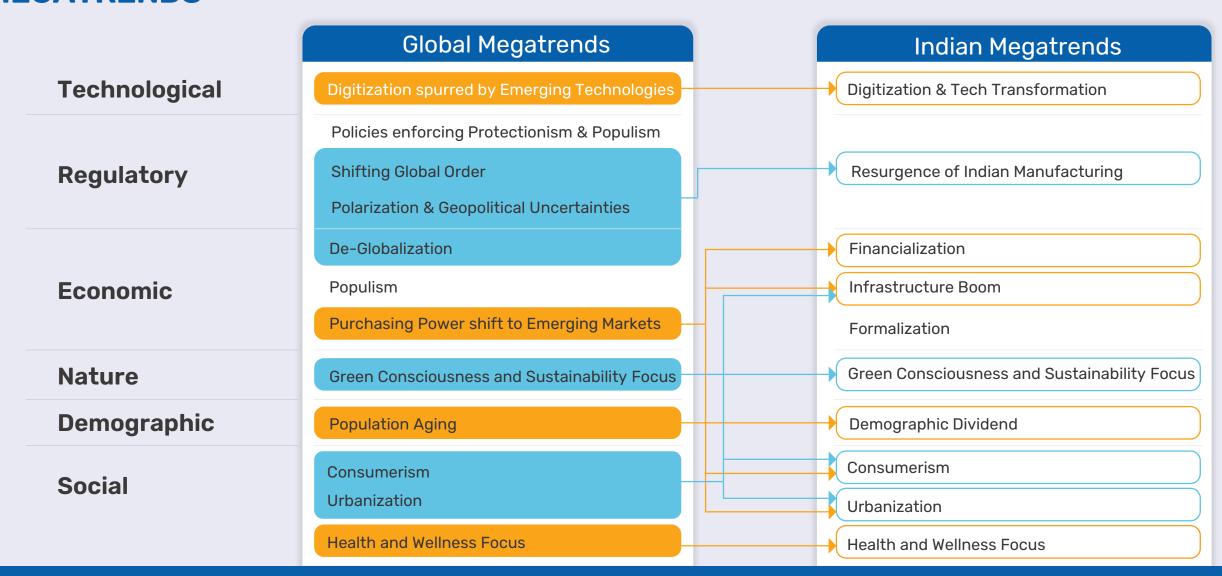
UNDERSTANDING THE SOURCE OF:



TECHNOLOGICAL REGULATORY DEMOGRAPHIC SOCIAL ECONOMIC NATURE Digitization & Tech **Green Consciousness** Health and Wellness Resurgence of Indian Financialization Demographic Transformation and Sustainability Focus Dividend Manufacturing Focus Infrastructure Boom Consumerism & Urbanization



INTERLINKAGES BETWEEN GLOBAL MEGATRENDS AND INDIAN MEGATRENDS



CURRENT MEGATRENDS





Technology-Digitization & Tech Transformation

UPI (Unified Payments Interface) transactions in India may surge to a fivefold increase by FY 2026.

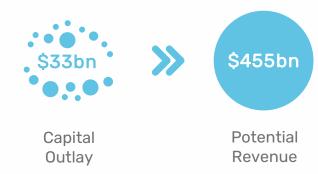
FY26

Source: PayTM RHP

FY21



Regulatory - Resurgence of Indian Manufacturing

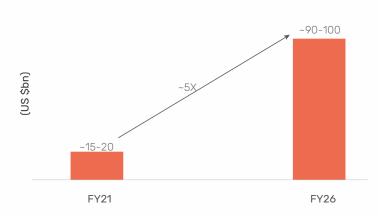


The PLI Scheme seeks to make India a global manufacturing hub.

Source: GS Report/PIB



Economic-Formalisation



The BNPL* business is expected to grow fivefold by FY26.

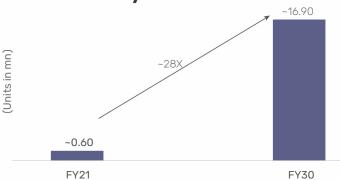
*Buy now pay later Source: PayTM RHP

CURRENT MEGATRENDS





Nature-Green Consciousness & Sustainability Focus

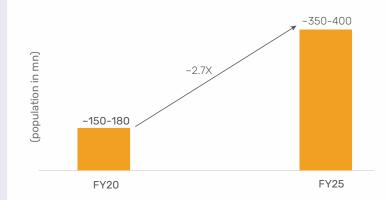


India's EV production is expected to rise from 0.6 mn units in FY21 to ~16.90 mn units by FY30.

Source: www.researchandmarkets.com/reports/5457633



Demographic Dividend

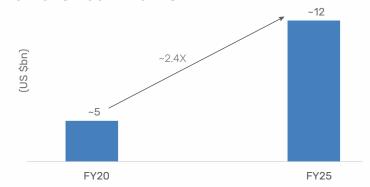


The e-commerce customer base is expected to grow by 2.7 times by FY25.

Source: Bernstein report



Social - Rising Consumerism and Urbanization



Social Behavior is changing radically. Eating out expense may rise 2.4 times by FY25.

Source: Nykaa RHP



INTRODUCING BAJAJ FINSERV FLEXI CAP FUND

(An open ended equity scheme investing across large cap, mid cap, small cap stocks)

"Nothing is more powerful than an idea whose time has come."— Victor Hugo



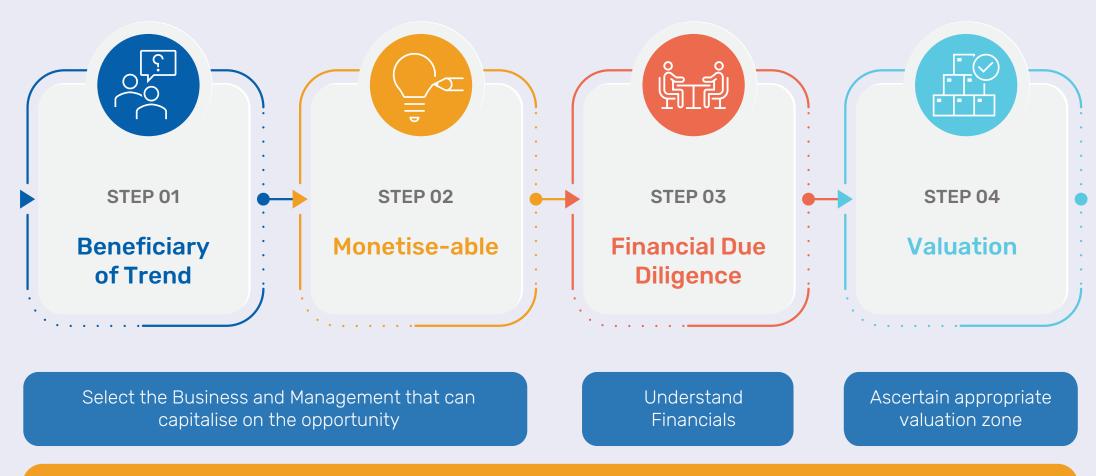




A Portfolio of companies with the potential of sustainable high growth.

B_{BAJAJ} FINSERV

TREND ASSESSMENT & STOCK SELECTION PROCESS



INQUBE PROCESS

OUR INVESTMENT PHILOSOPHY



INFORMATION EDGE

• Outperform the market on superior information collection

INQUBE

QUANTITATIVE EDGE

- Outperform the market on processing information better
- Quant models, Analytical models

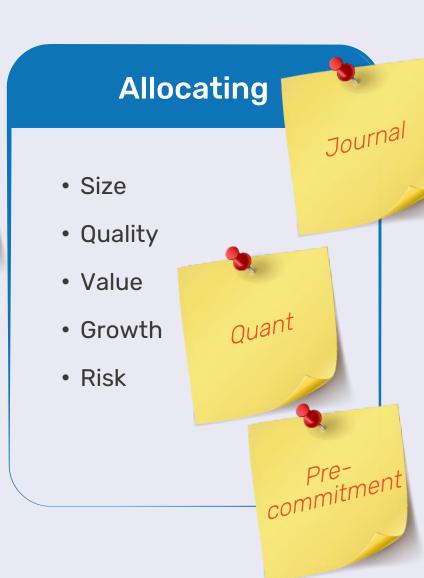
BEHAVIORAL EDGE

- Outperform the market by better decision making
- Take advantage of crowd over-reaction and underreaction
- Reduces one's own behavioral pitfalls



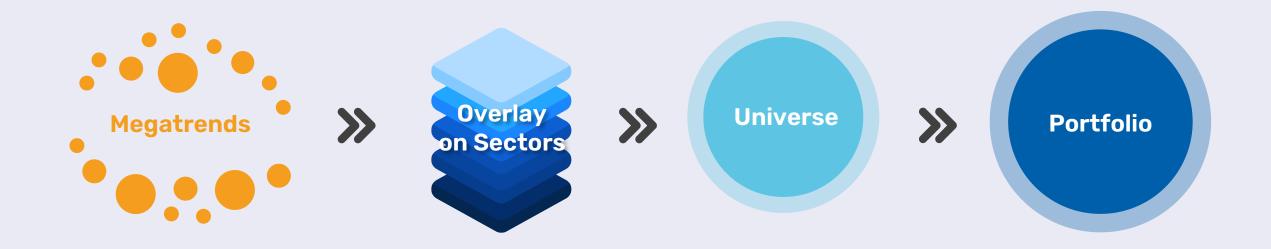








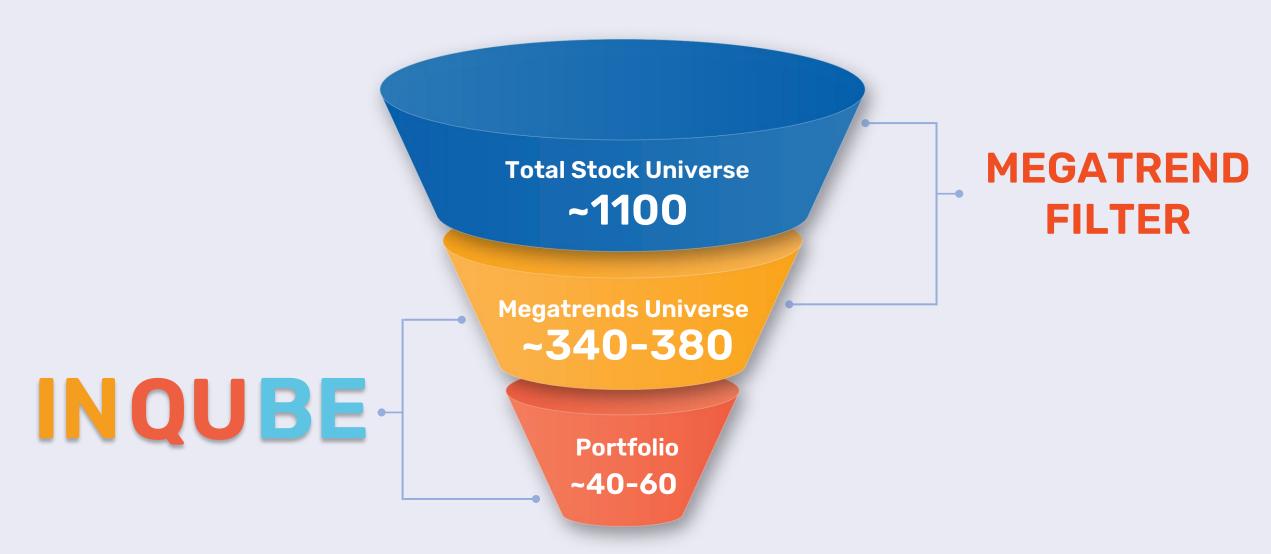




A Portfolio of companies with the potential of sustainable high growth.



PORTFOLIO CONSTRUCTION PROCESS



PORTFOLIO MANAGEMANT PROCESS

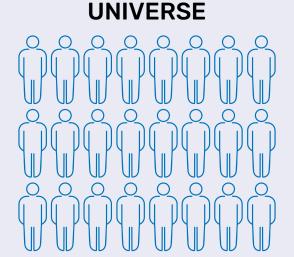


WHEN TO BUY

- Near term trend confirmation
- Over reaction to negative short-term trigger
- Under reaction to positive long-term trigger

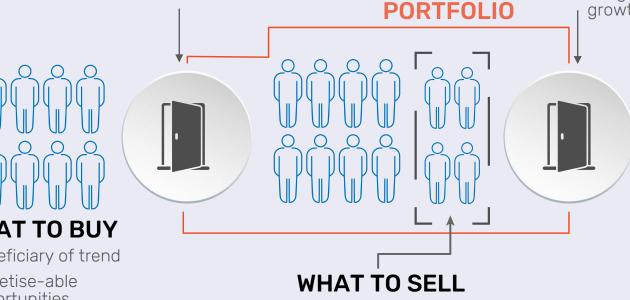
WHEN TO SELL

- Change of megatrend
- Long term megatrend growth maturing



WHAT TO BUY

- · Beneficiary of trend
- Monetise-able opportunities
- Financial strength



- Over reaction to long-term megatrend
- New megatrend emerging
- · Change in company's fundamentals

VALUATION GUIDES OUR ALLOCATION

Rebalancing weights, where valuation overreaches in short term

PORTFOLIO WHICH IS: 5 IN 1







HOW BAJAJ FINSERV FLEXI CAP FUND IS A DIFFERENT PROPOSITION

True to label Flexi Cap fund Embracing
Long-Term Trends: With
potential high active
share component

Relatively Low Turnover Ratio

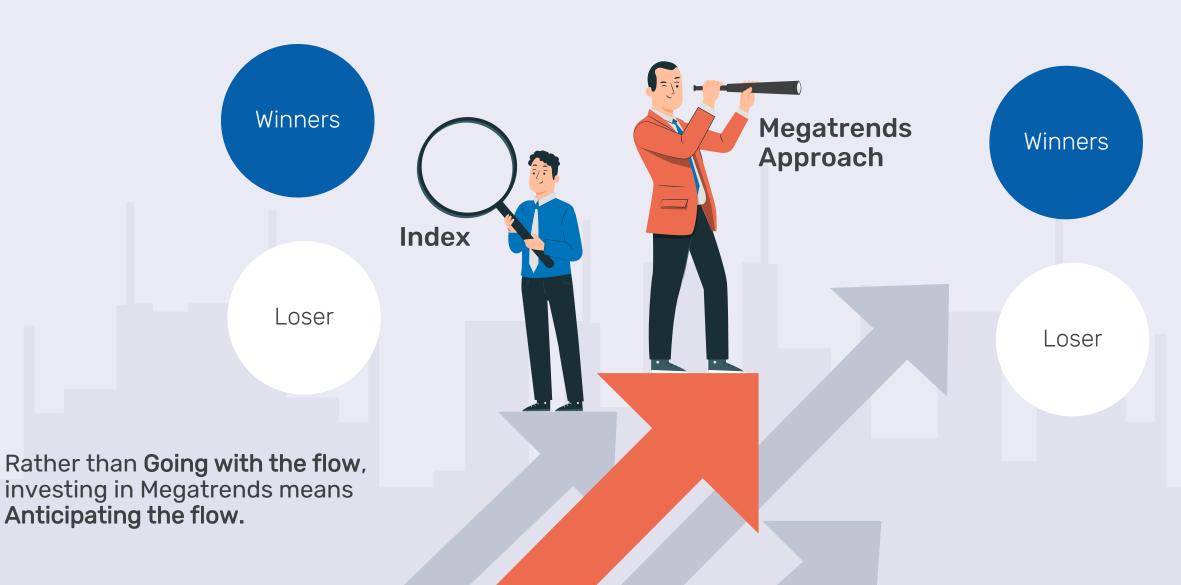


Rather than
'going with the flow,'
investing in Megatrends
means 'anticipating the flow'

Targeting future profit pool companies

IDENTIFYING FUTURE WINNER





NAVIGATING MEGATRENDS: FINDING THE BALANCE



Sectoral Investment

Increased Risk
Lacks Diversification

Megatrends

Targeted Exposure

High Active Share

Alpha Potential

Relatively Low Portfolio
Turnover ratio
Optimal Risk

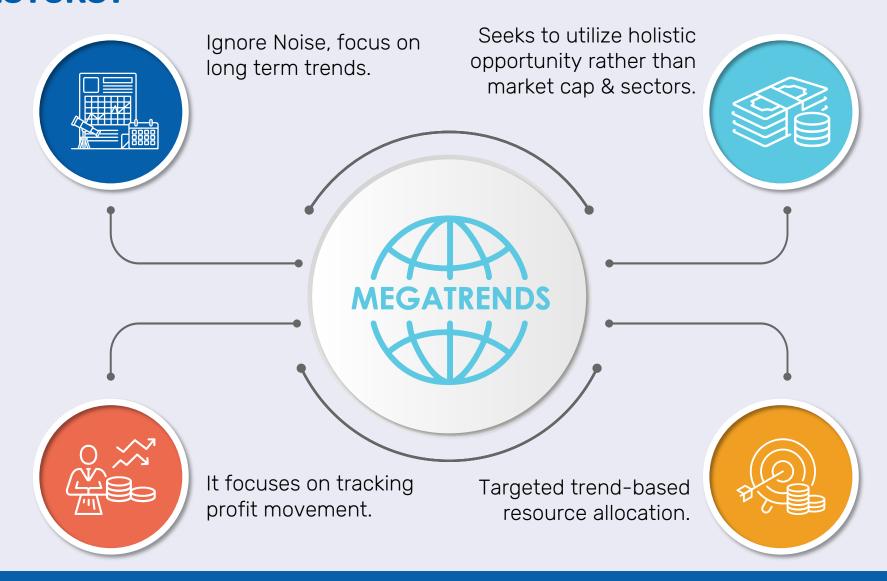
Broad Index

Lacks Targeted Exposure

Over Diversification

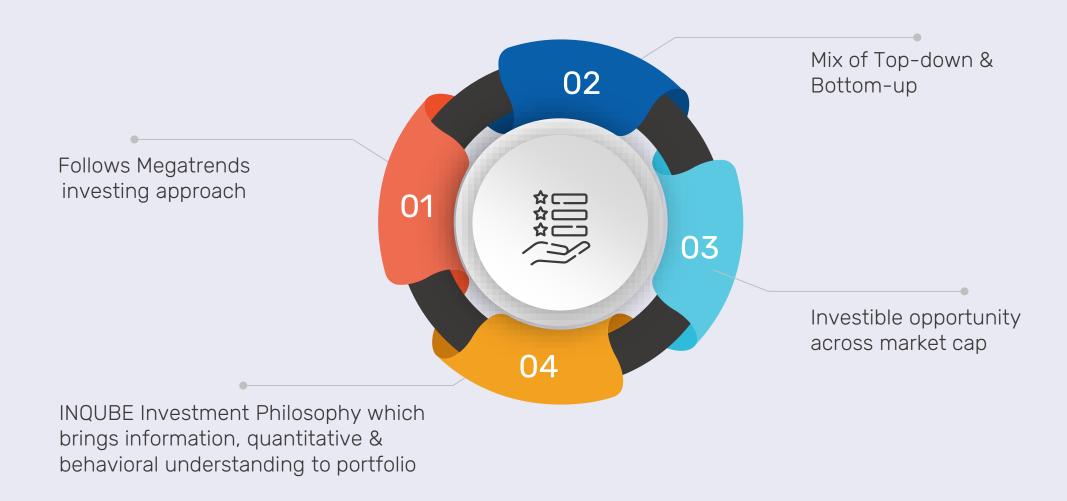
WHY BAJAJ FINSERV FLEXI CAP FUND IS USEFUL FOR INVESTORS?





KEY FEATURES OF THE FUND:





Investing in the megatrends with

BAJAJ FINSERV FLEXI CAP FUND

(An open ended equity scheme investing across large cap, mid cap, small cap stocks)





HDFC Life Insurance Company Limited











	REGULATORY		ECONOMIC	NATURE		N. S.	SOCIAL	
TECHNOLOGICAL						DEMOGRAPHIC		
Company Name	Trend	% to Net Assets	Company Name	Trend	% to Net Assets	Company Name	Trend	% to Net Assets
HDFC Bank Limited	D B	8.73%	Jio Financial Services Limited	(1.04%	Thomas Cook (India) Limited	S	0.46%
Reliance Industries Limited	TRENS	4.58%	Can Fin Homes Limited	(3)	0.99%	Vinati Organics Limited	R	0.46%
Divi's Laboratories Limited	(4.36%	Affle (India) Limited	(I) (D)	0.96%	HEG Limited	RN	0.44%
Hindustan Unilever Limited	D S	4.27%	Syngene International Limited	(0.94%	ABB India Limited	R E	0.41%
Tata Consultancy Services Limited	•	4.22%	Piramal Pharma Limited	B S	0.86%	AIA Engineering Limited	R 🗈	0.39%
Bajaj Finance Limited	(3)	3.93%	UNO Minda Limited	R	0.83%	FSN E-Commerce Ventures Limited	008	0.38%
Infosys Limited	0	3.86%	Radico Khaitan Limited	D S	0.81%	VA Tech Wabag Limited	RN	0.38%
ICICI Bank Limited	1 3	3.50%	Neuland Laboratories Limited	B S	0.81%	V-Mart Retail Limited	DS	0.38%
Mahindra & Mahindra Limited	NS	2.90%	K.P.R. Mill Limited	R	0.80%	PNB Housing Finance Limited	6	0.36%
Britannia Industries Limited	D S	2.78%	Hitachi Energy India Limited	REN	0.77%	Schneider Electric Infrastructure Limited	RE	0.35%
Jubilant Foodworks Limited	000	2.16%	Emcure Pharmaceuticals Ltd	D S	0.75%	Pondy Oxides & Chemicals Ltd	N	0.35%
Axis Bank Limited	00	2.15%	Landmark Cars Limited	S	0.72%	Dr. Lal Path Labs Limited	DS	0.33%
Bharti Airtel Limited Havells India Limited	RS	2.08%	Go Digit General Insurance Ltd	(0.68%	GlaxoSmithKline Pharmaceuticals Limited	DS	0.31%
State Bank of India		1.96%	Metro Brands Limited	08	0.65%	Safari Industries (India) Limited	DS	0.29%
Zomato Limited	08	1.79%		08		Cummins India Limited	R 🖪	0.23%
United Breweries Limited	DS	1.72%	Gillette India Limited The Ramco Cements Limited	00	0.64% 0.64%	Engineers India Limited	RN	0.19%
Dr Reddys Laboratories Limited	DS	1.58%	Kajaria Ceramics Limited	RBS	0.64%	Mold-Tek Packaging Limited	6	0.18%
GE Vernova T&D India Limited	R 🗈	1.52%	Cera Sanitaryware Limited	BD	0.53%	Swiggy Limited	O S	0.17%
Multi Commodity Exchange of India Limited	B	1.52%	Neogen Chemicals Limited	RN	0.52%	SBI Life Insurance Company Limited	S	0.09%
Aditya Birla Capital Limited	₿	1.44%	Shaily Engineering Plastics Limited	RS	0.49%	Brainbees Solutions Ltd	DS	0.09%
Sanofi Consumer Healthcare India Limited	DS	1.32%	Star Cement Limited	R E	0.48%	Grindwell Norton Limited	R	0.05%
Alkem Laboratories Limited	DS	1.24%	Orchid Pharma Limited	3	0.48%	Dixon Technologies (India) Limited	R	0.04%
300.000.000		,,						

These 6 color dots represent each trend and the dots after each company's name represent it's presence in that particular trend wherever applicable. We have also shown % to Net Assets for each company.

1.23%

KSB Limited

● TECHNOLOGICAL ● REGULATORY

0.47%

Vedant Fashions Limited

ECONOMIC
 NATURE
 DEMOGRAPHIC
 SOCIAL

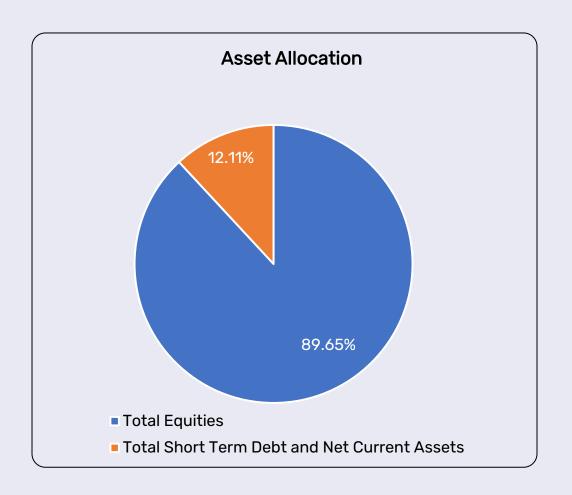
DS

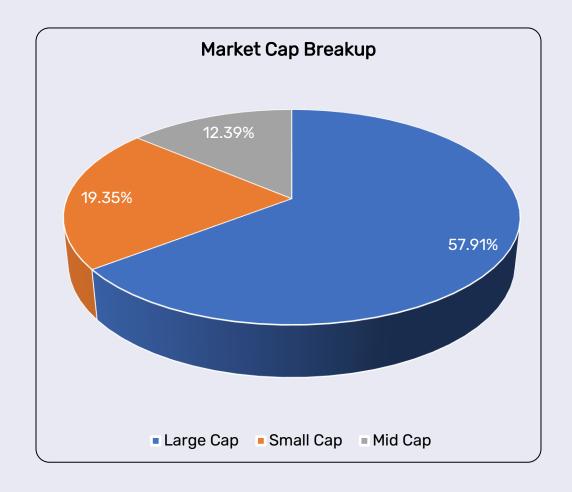
Data as on 28th February 2025.

0.01%







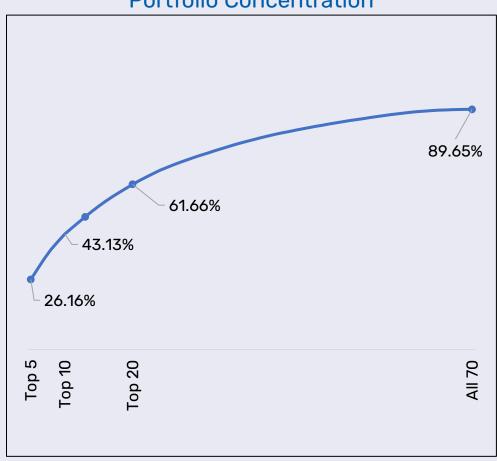


Data as on 28th February 2025.

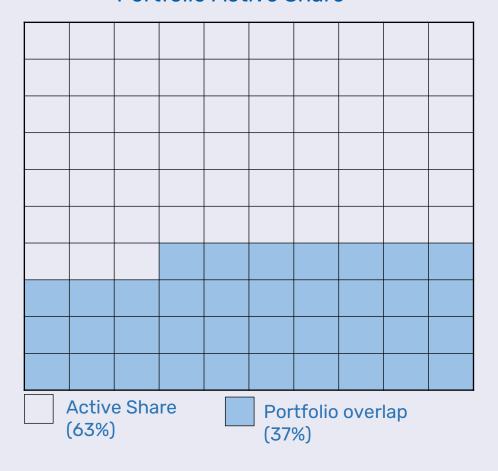
PORTFOLIO CONCENTRATION & ACTIVE SHARE



Portfolio Concentration



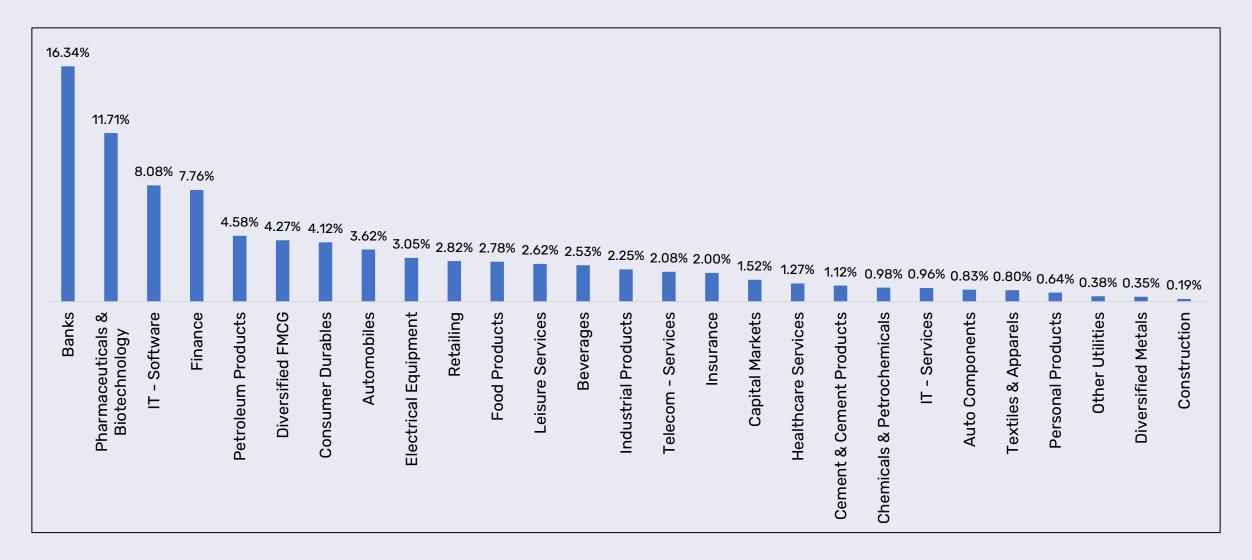
Portfolio Active Share



Data as on 28th February 2025.

BAJAJ FINSERV FLEXI CAP FUND - INDUSTRY ALLOCATION

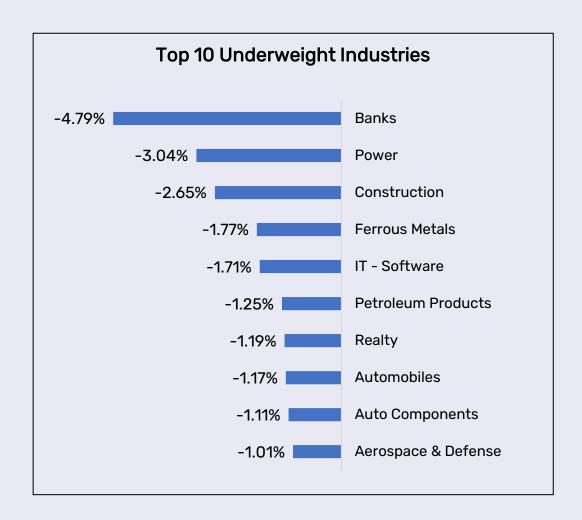


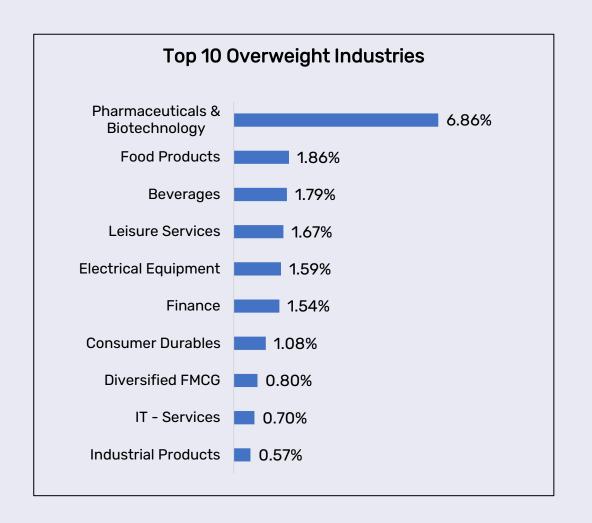


Data as on 28th February 2025.

RELATIVE WEIGHTAGE ALLOCATION







Data as on 28th February 2025.

SCHEME FEATURES



Scheme Type An open ended equity scheme investing across large cap, mid cap, small cap stocks

Plans Bajaj Finserv Flexi Cap Fund - Regular Plan | Bajaj Finserv Flexi Cap Fund - Direct Plan

Option Growth & IDCW

Minimum Application Amount Rs. 500 (Plus multiples of Re.1)

Minimum Additional Application Rs. 100 (Plus multiples of Re.1)

Entry Load Nil

if units are redeemed / switched out within 6 months from the date of allotment: • if upto 10% of units allotted are redeemed/switched out – Nil • any redemption / switch-out of units in excess of 10% of units allotted – 1% of applicable NAV. ➤ if units are redeemed/switched out after 6 months from the date of allotment, no exit load is payable.

Fund Manager Mr. Nimesh Chandan and Mr. Sorbh Gupta (Equity Portion) | Mr. Siddharth Chaudhary (Debt Portion)

Benchmark Index BSE 500 TRI

SIP / SWP / STP Available

BAJAJ FINSERV FLEXI CAP FUND



An open ended equity scheme investing across large cap, mid cap, small cap stocks

This product is suitable for investors who are seeking*:

 Wealth creation/capital appreciation over long term Investment in equity and equity related instruments across large cap, mid cap and small cap stocks

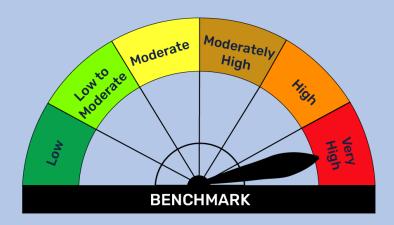
RISKOMETER Moderate High High SCHEME

SCHEME

The risk of the scheme is very high

BENCHMARK

RISKOMETER



The risk of the benchmark i.e. BSE 500 TRI is very high

^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

B FINSERV

DISCLAIMER

This document should not be treated as endorsement of the views/opinions or as an investment advice. This document should not be construed as a research report or a recommendation to buy or sell any security. This document alone is not sufficient and should not be used for the development or implementation of an investment strategy. The recipient should note and understand that the information provided above may not contain all the material aspects relevant for making an investment decision. The decision of the Investment Manager may not always be profitable; as such decisions are based on the prevailing market conditions and the understanding of the Investment Manager. Actual market movements may vary from the anticipated trends. Neither Bajaj Finserv Mutual Fund / Bajaj Finserv Mutual Fund Trustee Limited / Bajaj Finserv Asset Management Limited nor its Directors or employees shall be liable for any damages whether direct or indirect, incidental, punitive special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. Investors are advised to consult their own investment advisor before making any investment decision in light of their risk appetite, investment goals and horizon. This information is subject to change without any prior notice.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



THANK YOU