

# Celebrating a year of investing in quality

**BAJAJ FINSERV LARGE AND MID CAP FUND** with MOAT investing strategy





**Sorbh Gupta,** Senior Fund Manager – Equity Bajaj Finserv Asset Management Limited

## Celebrating a year of investing in quality with Bajaj Finserv Large and Mid Cap Fund

"Quality doesn't come cheap," is an age-old adage and has survived the test of time around the world. However, start of the calendar year 2024 presented a rare opportunity in the Indian equity markets. Many high-quality businesses with distinct competitive advantage (economic moat) were available at an attractive valuation relative to their own history but also broader markets. Investors had overlooked some of the quality businesses in favour of cyclical or short-term-focused stocks. This created an attractive window for long-term investors, which we identified and launched the Bajaj Finserv Large and Mid Cap Fund, employing a moat investing strategy in February 2024. The fund marked its one-year milestone last month.

The portfolio has been designed with a focus on companies that possess strong, sustainable competitive advantages—or "economic moats"—which protect them from competitors and allow them to make superior returns over the long term. To build a diversified portfolio, we identified companies around moats such as brand strength, cost leadership, network effect, intellectual properties, switching costs and economies of scale.

The global and domestic macro environment weakened within six months of the fund NFO, firstly, the general election outcome in India was somewhat underwhelming. Additionally, economic concerns arose with the GDP slowdown, corporate earnings disappointment, and global tariff wars. These factors led to a more volatile and cautious market atmosphere. In this environment quality portfolio has stood its ground. Firms with expanding moat and solid fundamentals are in a strong position to not just survive but thrive, even in adverse conditions.

The current economic concerns will abate sooner than later. Nonetheless the business environment will always remain dynamic. Even the most entrenched companies with strong moats will face new competition, particularly in India, where strong corporate balance sheets enable firms to pursue new growth opportunities.

As investors, the key question for us is: How will these moats hold up and new ones emerge? Some businesses will prove resilient and adapt, while others may show cracks, offering opportunities for savvy investors. We are already seeing this in sectors like paints, jewellery retail, quick commerce, and premium motorcycles, where competition is intensifying.

These shifts present exciting opportunities in the coming years for actively managed portfolios focused on moat investing, allowing investors to capitalize on market changes while identifying sustainable growth.

We are thankful for all our investors for supporting us. Equity investing, with an underlying most strategy is a long-term journey and we are just getting started.



Great businesses don't just succeed—they defend their success. In the world of investing, the strongest companies don't just perform well; they build economic moats that protect their advantage over time.

An economic moat protects a company's profits from competition, much like a castle's moat shields it from invaders. Companies with strong moats—be it through brand power, cost advantages, network effects, or switching costs—are better positioned to sustain growth and profitability over time.

#### **FEATURES OF MOAT INVESTING:**



# TYPES OF MOAT Management

Strong management drives strategy, capital efficiency, and innovation, creating a lasting competitive edge.

## Cost advantages

Strategic efficiency to produce at lower costs than rivals.



# **Economies** of scale

Cost savings when making more, leading to efficiency.

### **Brand**

Unparalleled market recognition, trust, and consumer loyalty.





## **Network Effect**

A growing user base increases value, which drives even more new users towards the product or service.



## **Patent**

Ensures exclusivity, restricts competition, and sustains pricing power and profits.

## WHY MOAT INVESTING WORKS FOR LARGE & MID CAPS

## Proven Leaders & Future Winners

- Large caps have well-established moats, ensuring relative stability, strong cash flows, and resilience.
- Mid caps are expanding their moats, driving high-growth potential and future leadership.





#### Balanced Portfolio Through Market Cycles

Large caps anchor the portfolio in downturns, while mid caps capture upside in growth cycles

## Capital Efficiency & Competitive Strength

 Large caps sustain dominance, while mid caps strengthen their moats, scaling into future industry leaders.





## **4** Optimized Risk-Return Profile

A blend of stability and scalable growth maximizes long-term wealth creation.

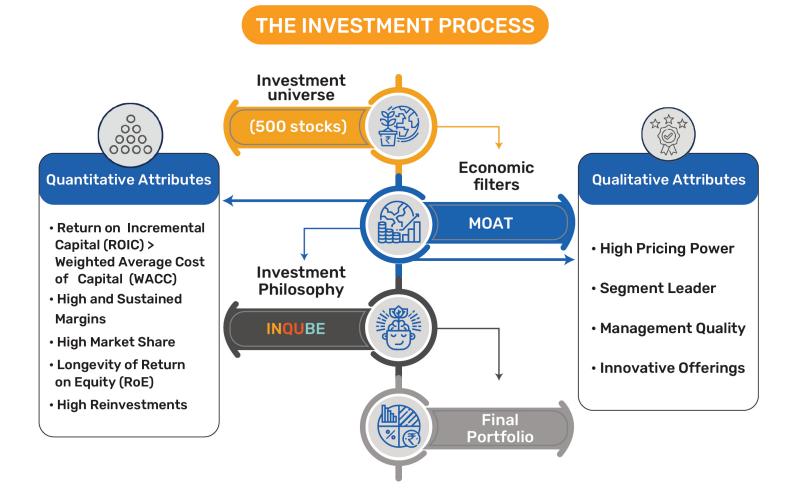
#### **OUR INVESTMENT STRATEGY**

Our investment strategy focuses on **businesses with lasting competitive strength** over short-term trends. By identifying companies with durable moats, we build a resilient portfolio positioned for consistent, long-term wealth creation.



#### PARAMETERS TO IDENTIFY SUSTAINABLE ECONOMIC MOAT

- · High Returns on Capital Employed, Return on Assets, Return on Equity
- · Efficient capital allocation
- · Low requirement of external capital
- Scalability
- · Returns reinvested in business for growth and scalability



#### **KEY CHARACTERISTICS OF THE SCHEME**

Diversified portfolio of quality stocks | Bottom-up investment approach

Growth-oriented | High active share | Low turnover ratio



JOURNEY OF BAJAJ FINSERV LARGE & MIDCAP FUND



Our adherence to the INQUBE investment philosophy and a disciplined focus on economic moats have enabled us to take calculated decisions through both top-down and bottom-up approaches. This framework has helped us construct a resilient portfolio, generating consistent alpha over the past year while positioning it for future gains.

#### PROCESS-BASED STOCK SELECTION:

#### Strategic Entry:

**Leveraging Brand Strength Amid Margin Pressures** 

We identified a leading food service company with a strong brand moat. Despite margin pressures from rising food and input costs, the company's pricing power allowed it to pass on cost increases without impacting demand. While competitors struggled, the company maintained same-store sales growth, reinforcing our conviction in its ability to sustain profitability. This strategic entry capitalized on its brand-driven resilience and long-term growth potential.





#### Strategic Exit:

## Reassessing Moat Durability Post Corporate Restructuring

A multinational company with a strong moat announced a key business segment's demerger and transfer, hinting at structural shifts. Its exit from a high-growth segment in the electrical equipment and transmission space further weakened its MOAT. Spotting these red flags, we gradually reduced exposure and exited before material downside risks unfolded.

Through this rigorous, process-driven approach, we continue to refine our portfolio, ensuring that each investment aligns with our long-term philosophy of identifying enduring competitive advantages.

#### THE YEAR GONE BY

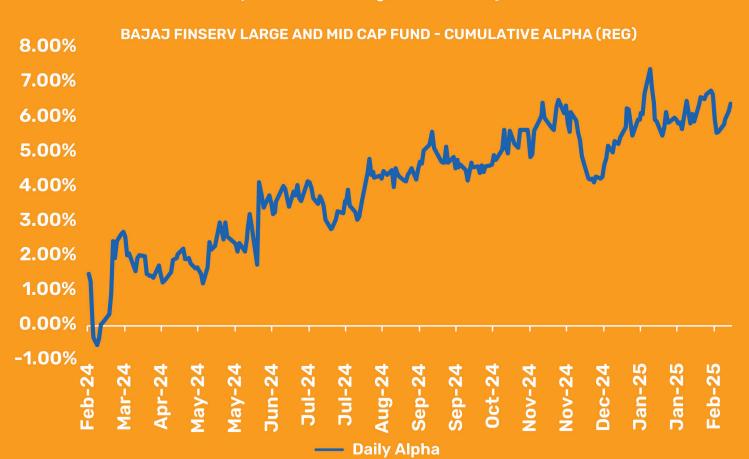
The quality style of investing has underperformed over the past four years, but we remained confident in its long-term potential.

Our commitment to this approach since the launch of the scheme has driven outperformance in rising markets while ensuring resilience during drawdowns.



#### **CUMULATIVE OUTPERFORMANCE OVER THE YEAR**

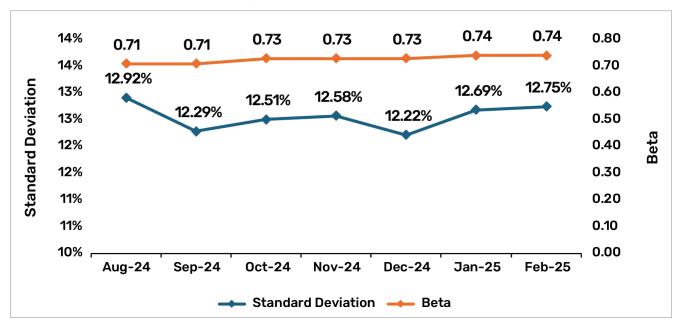
Sustained growth in cumulative alpha demonstrates not just periodic outperformance, but a consistent ability of the scheme to generate risk-adjusted returns over time.



#### **KEY PORTFOLIO METRICS**

**RISK OF THE PORTFOLIO** 

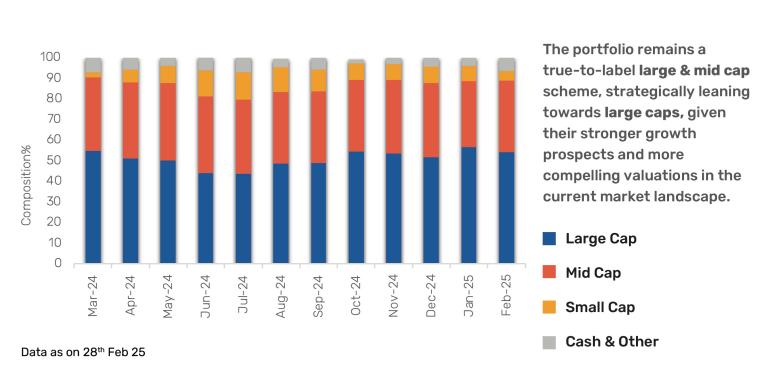
Standard deviation and beta, which measure the scheme's volatility relative to its average returns and the market, have remained steady throughout the year—reinforcing the scheme's consistency and resilience.



High standard deviation and beta indicate volatility, while lower values reflect portfolio stability.

Data as on 28th Feb 25 | Source: MFI Explorer, Internal Analysis | Past performance may or may not be sustained in the future.





## **PORTFOLIO SUMMARY**STOCK-WISE MOAT MAPPING

Management

Cost
Advantages

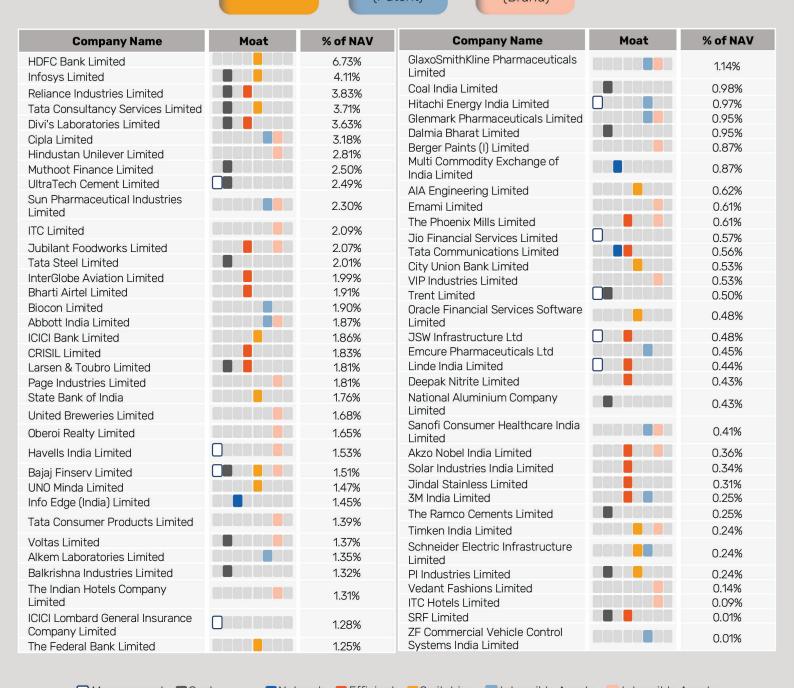
Network
Effects

Efficient
scale

Switching
Cost

Intangible
Assets
(Patent)

Intangible
Assets
(Brand)



Management Cost Advantages Network Efficient Scale Cost (Patent) Intangible Assets (Brand)

These 8 color boxes represent each Moat and the boxes after each company's name represent it's presence in that particular Moat wherever applicable. We have also shown % to Net Assets for each company. Data as on 28<sup>th</sup> February 2025

## BAJAJ FINSERV LARGE AND MID CAP FUND IS GAINING TRACTION

With ~₹1,600 crore in AUM and 1,30,000+ investors already on board, this fund is growing steadily! A perfect blend of relative stability and high-growth potential—trusted by thousands.

#### **INVEST NOW!**

#### **PERFORMANCE**

	Bajaj Finserv L	Cap Fund	Va	f ₹10,000			
Period	Fund Returns (%)	Benchmark Returns (%)	Additional Benchmark Returns (%)	Fund (₹) Benchmark(₹)		Additional Benchmark (₹)	
Bajaj Finserv Large and Mid Cap Fund - Regular - Growth							
Last 1 Year	5.78%	0.67%	1.89%	10,578	10,067	10,189	
Since Inception	5.93%	-0.44%	0.90%	10,596	9,955	10,091	
Bajaj Finserv Large and Mid Cap Fund - Direct - Growth							
Last 1 Year	7.40%	0.67%	1.89%	10,740	10,067	10,189	
Since Inception	7.55%	-0.44%	0.90%	10,759	9,955	10,091	

Past performance may or may not be sustained in future. Different Plans i.e. Regular Plan and Direct Plan under the scheme have different expense structure. Benchmark: Nifty Large Midcap 250 TRI Additional Benchmark: Nifty 50 TRI. Inception Date: 27th February 2024

Period for which scheme's performance has been provided is computed basis last day of the previous month preceding the date of this material. Returns less than 1 year period are simple annualized and greater than 1 year are compounded annualized. Face Value per unit: Rs. 10.

The Fund managers of the scheme: Mr. Nimesh Chandan (Equity Portion). Mr. Sorbh Gupta (Equity Portion), Mr. Siddharth Choudhary (Debt Portion). For the performance of other schemes managed by

The Fund managers of the scheme: Mr. Nimesh Chandan (Equity Portion), Mr. Sorbh Gupta (Equity Portion), Mr. Siddharth Choudhary (Debt Portion). For the performance of other schemes managed by Fund Managers which has completed 1 year or more than 1 year since inception, refer to table below.

Mr. Nimesh Chandan also manages equity portion of Bajaj Finserv Large Cap Fund, Bajaj Finserv Consumption Fund, Bajaj Finserv Healthcare Fund, Bajaj Finserv ELSS Tax Saver Fund, Bajaj Finserv Multi

Cap Fund. He also manages equity and debt portion of Bajaj Finserv Multi Asset Allocation Fund. He also manages Bajaj Finserv Gilt Fund.

Mr. Siddharth Chaudhary manages Bajaj Finserv Large Cap Fund, Bajaj Finserv Multi Asset

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Allocation Fund, Bajaj Finserv Consumption Fund, Bajaj Finserv Healthcare Fund, Bajaj Finserv ELSS Tax Saver Fund, Bajaj Finserv Multi Cap Fund.

Mr. Sorbh Gupta manages equity portion of Bajaj Finserv Large Cap Fund, Bajaj Finserv Consumption Fund, Bajaj Finserv Healthcare Fund, Bajaj Finserv Multi Asset Allocation Fund, Bajaj Finserv ELSS Tax Saver Fund, Bajai Finserv Multi Cap Fund.

However, since these funds have not completed 1 year, the performance are not disclosed.

#### Other Schemes Managed by Fund Manager

Returns as on 28th February, 2025

Name of Fund Manager: Mr. Nimesh Chandan, Mr. Sorbh Gupta and Mr. Siddharth Choudhary

	1 Year			3 Year			5 Year		
Fund Name	Regular	Direct	Benchmark	Regular	Direct	Benchmark	Regular	Direct	Benchmark
Bajaj Finserv Liquid Fund**	7.23%	7.41%	7.31%	NA	NA	NA	NA	NA	NA
Bajaj Finserv Banking and PSU Fund <sup>\$\$</sup>	7.19%	7.78%	7.44%	NA	NA	NA	NA	NA	NA
Bajaj Finserv Money Market Fund*	7.10%	7.71%	7.50%	NA	NA	NA	NA	NA	NA
Bajaj Finserv Overnight Fund**	6.61%	6.66%	6.68%	NA	NA	NA	NA	NA	NA
Bajaj Finserv Flexi Cap Fund <sup>\$</sup>	5.81%	7.41%	-0.41%	NA	NA	NA	NA	NA	NA
Bajaj Finserv Balanced Advantage Fund ^	-1.08%	0.47%	4.96%	NA	NA	NA	NA	NA	NA
Bajaj Finserv Arbitrage Fund®	6.65%	7.41%	7.52%	NA	NA	NA	NA	NA	NA

Inception Dates: Bajaj Finserv Money Market Fund – 24th Jul 2023, Bajaj Finserv Liquid Fund – 5th Jul 2023. Bajaj Finserv Overnight Fund – 5th Jul 2023, Bajaj Finserv Flexi Cap Fund – 14th Aug 2023, Bajaj Finserv Arbitrage Fund – 15th Sep 2023, Bajaj Finserv Banking and PSU Fund – 13th Nov 2023 and Bajaj Finserv Balanced Advantage Fund – 15th Dec 2023

Returns as on 28th Feb 2025

Disclaimer: Past performance may or may not be sustained in the future. Different plans have different expense structure. Period for which scheme's performance has been provided is computed basis last day of the previous month preceding the date of this material. Returns are compounded annualized.

Benchmark: #Nifty Money Market Index A-I, ##Nifty Liquid Index A-I, \*\*CRISIL Liquid Overnight Index, \$BSE 500 TRI, @Nifty 50 Arbitrage Index (TRI), \$\$Nifty Banking & PSU Debt Index A-II and ^NIFTY 50 Hybrid Composite debt 50:50 Index



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#### **BAJAJ FINSERV LARGE AND MID CAP FUND**

An open ended equity scheme investing in both large cap and mid cap stocks

#### **Product label**

This product is suitable for investors who are seeking\*:

- · Wealth creation over long term
- Open ended equity scheme investing in both large cap and mid cap stocks
- \*Investors should consult their financial advisers if in doubt about whether the product is suitable for them

The risk of the scheme is very high

Nifty Large Midcap 250 TRI

RISKOMETER

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.